



## Data and Analytics Sales (m/f/d)

Vice President

Company:	Major Financial Institution	Location:	Frankfurt am Main
Division:	Sales and key account	Salary:	Competitive

Our client provides Indexing-, Data, Regulatory and Infrastructure Services to leading financial organizations worldwide (Investment banks, hedge funds and specialist providers of financial information). To strengthen the sales team located in Frankfurt am Main our client is looking for an experienced brokerage sales, trader or product developer (Equities, FI, FX, Commodities, Structured Products).

### Responsibilities:

- You engage proactively with international consumers (Investment banks, hedge funds, asset manager etc.) of data and analytics
- You develop and execute sales strategies and work closely with our sales force units worldwide
- For internal and external distribution, you create ad-hoc presentations
- You identify demand and cross-selling opportunities

### Qualifications:

- You have at least five years of relevant work experience in sales trading, sales of investment products or comparable
- You have a strong university degree in business administration or natural science
- You have a strong commercial attitude and a proven sales track record
- You have a deep financial markets/products experience, ideally from working in sales, trading or quant funds.

If you like to receive more information about the vacancy and our client or would like to see the full job advertisement, please feel free to get in touch with our project leader **Dr. Rolf Behrens**:

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Your contact:

**BANKING CONSULT**  
EXECUTIVE SEARCH

**Dr. Rolf Behrens**

Managing Partner